

### EXECUTIVE COMMITTEE REGULAR MEETING

Thursday, April 14, 2016 at 1:30 PM

Capitol View Building 201 Townsend St Suite 900 Lansing, MI 48933

#### **AGENDA**

- I. Call to Order
- II. Roll Call
- III. Approval of Agenda
- IV. Approval of Minutes
  - a. Minutes of the March 10, 2016 regular Executive Committee meeting
- V. Administrative Report
- VI. New Business

None

- VII. Public Comment
- VIII. Other Business
- IX. Adjournment

A copy of the proposed minutes of the meeting will be available for public inspection at the principal office of the Authority within 8 business days. A copy of the approved minutes of the meeting, including any corrections, will be available for public inspection at the principal office of the Authority within 5 business days after approval.



### EXECUTIVE COMMITTEE REGULAR MEETING

Thursday, March 10, 2016 at 2:00 p.m.

Capitol View Building 201 Townsend St Suite 900 Lansing, MI 48933

#### **MINUTES**

		⊠ Proposed	Minutes	□Арр	proved Minute	s
MEETING	G TYPE:	⊠ Regular	☐ Special			
l.	Call to O	rder				
	The mee	ting was calle	d to order at 2	2:14 PM	1.	
II.	Roll Call					
	Executive	e Committee I	Member Atter	ndance:		
	James Ca Eric DeLo Doug Sm Al Vande	ehler, Chairpe ambridge, Se ong, Treasure nith, Member* rberg, Member akin, Member	cretary* er er		<ul> <li>☑ Present</li> <li>☑ Present</li> <li>☑ Present</li> <li>☑ Present</li> <li>☑ Present</li> <li>☑ Present</li> </ul>	☐ Absent
	*Participa	ated via teleco	onference.			
	Other atte	endees:				

- Robert Bruner, Michigan Municipal Services Authority
- Kristen Delaney, Michigan Municipal Services Authority
- Steven Liedel, Dykema
- Scott Buhrer, Grand Rapids

III.	Approval of Agenda
	Moved by: Vanderberg Supported by: Smith
	Yes: <u>X</u> No:
IV.	Approval of Minutes
	a. Minutes of the February 11, 2016 regular Executive Committee meeting
	Moved by: Smith Supported by: Vandenberg
	Yes: <u>X</u> No:
V.	Administrative Report
	The administrative report was delivered by CEO Robert Bruner at the earlier Authority Board meeting.
VI.	New Business
	a. Resolution 2016-20 Approval of the first amendment to services contract with the City of Detroit
	Moved by: Vandenberg Supported by: Smith
	Yes: <u>X</u> No:
	b. Resolution 2016-21 Approval of the second amendment to independent contractor agreement with The Segal Company
	Moved by: Smith Supported by: Vandenberg
	Yes: <u>X</u> No:
II.	Public Comment
	None
III.	Other Business
	None

IV.	Adjournment		
	Motion to adjou	rn the meeting at 2:29 PM.	
	Moved by: Smi Supported by:		
	Yes: <u>X</u>	No:	
		Certification of Minu	<u>utes</u>
Approved	by the Executiv	e Committee on April 14, 20	016.
Authority	Secretary		Date

# MSA

Michigan Municipal Services Authority

Administrative Report

Prepared April 8, 2016

Collaborate • Innovate • Serve

# Financial Report

**MMSA Administrative Report** 

### Michigan Municipal Services Authority General Fund

			FYE 2016	March		FYE 2016		FYE 2016	
Fund	Activity		Adopted	2016	Υ	ear to Date	Bu	dget to Date	Variance
		Operating Revenues							
101	539	State Grants		\$ -	\$	-	\$	-	
		Transfer from VHWM	\$ 126,315	\$ 13,625	\$	65,542	\$	63,158	3.8%
	<del> </del>	Transfer from FMS	\$ 126,315	\$ 13,625	\$	65,542	\$	63,158	3.8%
		TOTAL OPERATING REVENUES	\$ 252,629	\$ 27,250	\$	131,084	\$	126,315	3.8%
		Operating Expenses							
101	101	Governing Body	\$ 2,000		\$	2,209	\$	1,000	120.9%
101	173	Chief Executive	\$ 219,429	\$ 17,085	\$	111,750	\$	109,715	1.9%
101	191	Accounting	\$ 5,000	\$ 9,118	\$	11,484	\$	2,500	359.4%
101	223	External Audit	\$ 10,200		\$	-	\$	5,100	-100.0%
101	228	Information Technology	\$ 4,000	\$ 1,047	\$	1,047	\$	2,000	-47.7%
101	266	Attorney	\$ 12,000	\$ _	\$	4,594	\$	6,000	-23.4%
		TOTAL OPERATING EXPENSES	\$ 252,629	\$ 27,250	\$	131,084	\$	126,315	3.8%
		Change in Net Position	\$ -	\$ (0)	\$	-	\$	1	

### Michigan Municipal Services Authority VHWM

			FYE 2016	March	FYE 2016		FYE 2016	
Fund	Activity		 Adopted	2016	Year to Date	В	udget to Date	Variance
		Operating Revenues						
501	539	State Grants	\$ 80,968	\$ 31,380	\$ 95,720	\$	40,484	136.4%
501	600	Charges for Services	\$ 1,320,000	\$ 115,350	\$ 581,791	\$	660,000	-11.8%
		TOTAL OPERATING REVENUES	\$ 1,400,968	\$ 146,729	\$ 677,511	\$	700,484	-3.3%
		Operating Expenses						
501	266	Attorney	\$ 2,000	\$ _	\$ 1,362	\$	1,000	36.2%
501	271	Program Management	\$ 180,000	\$ -	\$ 45,000	\$	90,000	-50.0%
501	272	Contractual Services	\$ 1,070,000	\$ 11,725	\$ 427,075	\$	535,000	-20.2%
501		Transfer to General Fund	\$ 126,315	\$ 13,625	\$ 65,542	\$	63,158	3.8%
		TOTAL OPERATING EXPENSES	\$ 1,378,315	\$ 25,350	\$ 538,979	\$	689,158	-21.8%
		Change in Net Position	\$ 22,653	\$ 121,379	\$ 138,532	\$	11,327	1123.1%

### Michigan Municipal Services Authority FMS

			FYE 2016	March	FYE 2016	_	FYE 2016	
Fund	Activity		 Adopted	 2016	 Year to Date	В	udget to Date	Variance
		Operating Revenues						
502	539	State Grants	\$ 145,549	\$ 26,127	\$ 85,885	\$	72,775	18.0%
502	600	Charges for Services	\$ 2,863,430	\$ 	\$ 973,810	\$	1,431,715	-32.0%
		TOTAL OPERATING REVENUES	\$ 3,008,979	\$ 26,127	\$ 1,059,695	\$	1,504,490	-29.6%
		Operating Expenses						
502	266	Attorney	\$ 12,000			\$	6,000	-100.0%
502	271	Program Management	\$ 60,000	\$ 2,495	\$ 35,042	\$	30,000	16.8%
502	272	Contractual Services	\$ 2,680,000	\$ -	\$ 912,001	\$	1,340,000	-31.9%
502		Transfer to General Fund	\$ 126,315	\$ 13,625	\$ 65,542	\$	63,158	3.8%
		TOTAL OPERATING EXPENSES	\$ 2,878,315	\$ 16,120	\$ 1,012,585	\$	1,439,158	-29.6%
		Change in Net Position	\$ 130,664	\$ 10,007	\$ 47,110	\$	65,332	-27.9%

### Michigan Municipal Services Authority All Funds

	FYE 2016	March	FYE 2016	_	FYE 2016	<b>M</b> .
	 Adopted	 2016	 Year to Date	В	udget to Date	Variance
OPERATING REVENUES						
General	\$ 252,629	\$ 27,250	\$ 131,084	\$	126,315	3.8%
VHWM	\$ 1,400,968	\$ 146,729	\$ 677,511	\$	700,484	-3.3%
FMS	\$ 3,008,979	\$ 26,127	\$ 1,059,695	\$	1,504,490	-29.6%
TOTAL OPERATING REVENUES	\$ 4,662,576	\$ 200,106	\$ 1,868,290	\$	2,331,288	-19.9%
OPERATING EXPENSES						
General	\$ 252,629	\$ 27,250	\$ 131,084	\$	126,315	3.8%
VHWM	\$ 1,378,315	\$ 25,350	\$ 538,979	\$	689,158	-21.8%
FMS	\$ 2,878,315	\$ 16,120	\$ 1,012,585	\$	1,439,158	-29.6%
TOTAL OPERATING EXPENSES	\$ 4,509,259	\$ 68,720	\$ 1,682,648	\$	2,254,630	-25.4%
CHANGE IN NET POSITION	\$ 153,317	\$ 131,385	\$ 185,642	\$	76,659	142.2%

#### **Michigan Municipal Services Authority Balance Sheet** As of March 31, 2016

#### **ASSETS**

CURRENT ASSETS Cash in Bank Due From Cities Due from State	\$ 622,092.23 153,790.56 48,027.55		
<b>Total Current Assets</b>		•	823,910.34
PROPERTY AND EQUIPMENT			
TOTAL ASSETS		\$	823,910.34
CURRENT LIABILITIES Accounts Payable Accrued State W/H Accrued Federal W/H Accrued FICA Accrued MESC Accrued FUTA Accrued Salaries & Wages	\$ 183,883.88 552.38 1,768.00 2,865.26 690.01 84.00 8,998.33		
<b>Total Current Liabilities</b>			198,841.86
LONG-TERM LIABILITIES			
Total Liabilities			198,841.86
FUND BALANCE Fund Balance Retained Current Revenue over Expenses	 439,429.24 185,639.24		625,068.48
Total Fund Balance			020,000.40
TOTAL LIABILITIES AND FUND BALANCE		\$	823,910.34

## Michigan Municipal Services Authority Statement of Income For the 1 Month and 6 Months Ended March 31, 2016

	Month Ended arch 31, 2016		Months Ended arch 31, 2016
Revenues			
Contract Revenue	\$ 172,855.70	\$	1,737,203.15
Operating Expenses			
Salary Director	\$ 9,461.54	\$	60,153.84
Wages - Administrative Staff	4,766.66		30,983.29
Outside Service Contractors	12,772.00		1,385,121.45
Payroll Taxes	1,088.44		6,971.89
MESC Taxes	0.00		662.38
FUTA Taxes	0.00		84.00
Office Expense	1,219.42		3,138.46
Legal & Accounting	11,495.00		51,774.02
Seminars & Education	0.00		20.00
Insurance - General	0.00		2,209.00
Mileage Reimbursement	549.15		4,618.91
Travel Expenses	0.00		5,118.21
Bank Service Charges	 118.21		708.46
Total Operating Expenses	41,470.42		1,551,563.91
Revenues over Expenses	\$ 131,385,28	<u>\$</u>	185,639.24

#### MICHIGAN MUNICIPAL SERVICES AUTHORITY

#### **Summary of Revenues and Expenditures**

	Check	Invoice			Check		Deposits/	Account
Date	Number	Number	Description		Amount	C	Other Credits	 Balance
2/29/16			Beginning Balance					\$ 490,706.96
3/2/16	ACH		Abraham Gaffney	\$	8,700.00			\$ 482,006.96
	ACH	Expenses Reim	Robert J Bruner	\$	527.55			\$ 481,479.41
	ACH	Expenses Reim	Robert J Bruner	\$	663.17			\$ 480,816.24
	ACH		Segal Consulting	\$	11,725.00			\$ 469,091.24
3/4/16	ACH	Expenses Reim	Kristen Delaney	\$	556.25			\$ 468,534.99
	ACH	Expenses Reim	Kristen Delaney	\$	21.60			\$ 468,513.39
3/10/16		Service Charge		\$	118.21			\$ 468,395.18
	Direct Deposits		Payroll	\$	5,409.69			\$ 462,985.49
	ACH	Payroll Tax	EFTPS Federal Withholding Tax	\$	3,944.90			\$ 459,040.59
	ACH	Payroll Tax	MI Tax Payment	\$	552.38			\$ 458,488.21
3/17/16		Deposit	SOM FACS			\$	29,136.14	\$ 487,624.35
3/18/16	ACH		Michael A Tawney	\$	300.00			\$ 487,324.35
	ACH		Plante Moran	\$	2,495.00			\$ 484,829.35
3/22/16		Deposit	SOM FACS			\$	28,370.02	\$ 513,199.37
3/24/16		Deposit	City of Detroit			\$	115,349.54	\$ 628,548.91
3/25/16	ACH		Munetrix LLC	\$	1,047.00			\$ 627,501.91
3/31/16	Direct Deposits		Payroll	\$	5,409.68			\$ 622,092.23
			тот	AL MI I	MUN SERV AL	JTH C	CASH BALANCE	\$ 622,092.23

#### **BANK RECONCILIATION**

Name of Client:		Michigar	n Mun	icipal Services	Authority		Month:		March, 2016
Bank:				Fifth Third		Prepared By:			
General Ledger Acct Balance:			\$	490,706.96	Balance per bank statem	ent: 3/	31/16	\$	506,983.43
Add Debits:					Add Deposits in Transit:				
Deposits	\$	172,855.70							
						<b> </b> -			
Total Dr \$	\$	172,855.70							
Total			\$	663,562.66					
Less Credits:									
checks	\$	4,497.28			Total in Transit:	\$			
Payroll	\$	10,819.37			Total:			\$	506,983.43
Online payments	\$	26,035.57							
SC	\$	118.21			Less Checks Outstanding	<b>j</b> :		1	
					(see list below)				
Total Cr \$	\$	41,470.43			Total:	\$	(115,108.80)		
Bank Balance - Per Gene	ral Le	edger:	\$	622,092.23				\$	622,092.23

Checks Outstanding

		Cliecks O	utstanding		
Number	Amount	Number	Amount	Number	Amount
<u> </u>					
		-			
		<u> </u>			
5061					
5091	\$ 507.00				
20160309	\$ 1,047.00				
20100303	Ψ 1,0-7.00				
		<b></b>			
4/1 pmts debited	\$ (697.57)				
on 3/31	\$ (1,206.19)				
	\$ (1,656.00)				
	\$ (48,999.76)				
	\$ (79,103.28)				
	φ (19,103.20)				
				<u> </u>	
	\$ (115,108.80)		\$ -		\$ -
L	<u> (110,100.00)</u>		Ψ	<u>u</u>	



(WESTERN MICHIGAN)
P.O. BOX 630900 CINCINNATI OH 45263-0900

MICHIGAN MUNICIPAL SERVICES AUTHORITY PO BOX 12012 LANSING MI 48901-2012



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4601

Statement Period Date: 3/1/2016 - 3/31/2016 Account Type: Comm'l 53 Analyzed Account Number: 7166385711

Banking Center: Grand Rapids Banking Center Phone: 616-653-5440 Commercial Client Services: 866-475-0729

#### **Account Summary - 7166385711**

03/01	Beginning Balance Checks	\$506,213.96	Number of Days in Period	31
18	Withdrawals / Debits	\$(172,086.23)		
3	Deposits / Credits	\$172,855.70		
03/31	Ending Balance	\$506,983.43		

Withdrawals / Debits		18 items totaling \$172,086.23
Da <u>te</u>	Amount	Description
03/02	527.55	Michigan Municip Expense 4616288140 030216 OFFSET TRANSACTION
03/02	663.17 /	Michigan Municip Expenses 4616288140 030216 OFFSET TRANSACTION
03/02	8,700.00 🗸	Michigan Municip PAYMENTS 4616288140 030216 OFFSET TRANSACTION
03/02	11,725.00 /	Michigan Municip PAYMENTS 4616288140 030216 OFFSET TRANSACTION
03/08	21.60 /	Michigan Municip CREDITS 4616288140 030816 OFFSET TRANSACTION
03/08	556.25	Michigan Municip CREDITS 4616288140 030816 OFFSET TRANSACTION
03/09	5,409.69 🗸	MICHIGAN MUNICIP CSI PAYROLL PAYROLL MICHIGAN MUNICIPAL SER 030916
03/10	118.21 🗸	SERVICE CHARGE
03/15	3,944.90 ✓	IRS USATAXPYMT 270647572115777 MICHIGAN MUNICIPAL SER 031516
03/21	552.38 √	MI Business Tax Payment SMIBUS000136499 TawneyMichael 032116
03/22	300.00 /	Michigan Municip PAYMENTS 4616288140 032216 OFFSET TRANSACTION
03/22	2, <del>4</del> 95.00 <sup>/</sup>	Michigan Municip PAYMENTS 4616288140 032216 OFFSET TRANSACTION
03/30	5,409.68 🗸	MICHIGAN MUNICIP CSI PAYROLL PAYROLL MICHIGAN MUNICIPAL SER 033016
03/31	697.57	Michigan Municip CREDITS 4616288140 033116 OFFSET TRANSACTION
03/31	1,206.19	Michigan Municip CREDITS 4616288140 033116 OFFSET TRANSACTION
03/31	1,656.00	Michigan Municip PAYMENTS 4616288140 033116 OFFSET TRANSACTION
03/31	48,999.76	Michigan Municip PAYMENTS 4616288140 033116 OFFSET TRANSACTION
03/31	79,103.28	Michigan Municip PAYMENTS 4616288140 033116 OFFSET TRANSACTION

Deposits / Credits 3 items totaling \$17			
Date	Amount	Description	
03/17	29,136.14	SOM MAIN FACS PAYMENTS V03000630100001 MICHIGAN MUNICIPAL SER 031716	
03/22	28,370.02	SOM MAIN FACS PAYMENTS V03000631127901 MICHIGAN MUNICIPAL SER 032216	
03/24	115,349.54	DEPOSIT	

Daily Balance S	Summary				
Date	Amount	Date	Amount	Date	Amount
03/02	484,598.24	03/15	474,547.59	03/24	644,055.91
03/08	484,020.39	03/17	503,683.73	03/30	638,646.23
03/09	478,610.70	03/21	503,131.35	03/31	506,983.43
03/10	478,492.49	03/22	528,706.37		

#### Michigan Municipal Services Authority Check Register

Check Number	Check Date	Payee		Amount
Payroll Checks				
5255	03/10/16	Robert J. Bruner Jr.		0.00
5256	03/10/16	Kristen A. Delaney		0.00
5257	03/31/16	Robert J. Bruner Jr.		0.00
5258	03/31/16	Kristen A. Delaney		0.00
				0.00
Vendor Checks				
5253	03/10/16	EFTPS - FICA		3,944.90
5254	03/10/16	State of Michigan - WH		552.38
20160301	03/02/16	Abraham & Gaffney, PC		8,700.00
20160302	03/02/16	Robert J. Bruner Jr.		527.55
20160303	03/02/16	Robert J. Bruner Jr.		663.17
20160304	03/02/16	Segal Consulting		11,725.00
20160305	03/04/16	Kristen Delaney		556.25
20160306	03/04/16	Kristen Delaney		21.60
20160307	03/18/16	Michael A. Tawney & Co PC		300.00
20160308	03/18/16	Plante Moran		2,495.00
20160309	03/25/16	Munetrix LLC		1,047.00
				30,532.85
Total checks	15		Total	30,532.85

**MMSA Administrative Report** 

#### **Program Management**

- No new issues identified during April 7 FMS Leadership meeting
- Q1 2016 CGAP grant report is due Fri, April 29

### **Tier I Program Development**

- City of Lansing: Still waiting
- Wayne County: Still waiting
- Oakland County: Plans to issue RFP this year
- Oakland Schools: Tue, March 15 conference call
- Genesee ISD: On hold pending CGI research
- Wayne RESA: On hold pending CGI research

### **Tier II Program Development**

- Kalamazoo: Mon, March 14 meeting
- Michigan Municipal League (MML) Capital
   Conference Concurrent Session: Wed, March 23
- Port Huron: Still waiting

**MMSA Administrative Report** 

#### **Invoices**

- January 2016: Invoice sent to the City of Detroit for payment on February 2, 2016.
- **February 2016:** Invoice sent to the City of Detroit for payment on March 1, 2016.
- Payment for the January and February invoices was received via check dated March 18, 2016. The City recently transitioned to a new payment system which resulted in payment via check rather than wire transfer. The City will resume wire transfers as soon as all issues with the new system are resolved.
- March 2016: Invoice sent to the City of Detroit for payment on April 1, 2016.

#### **Call Center Update**

- The call center is currently staffed with two dedicated CSRs.
- Average wait times in the queue were an average of one (1) minute during the month of March.
- Staffing for the post-January period has been discussed with the Director of Labor Relations, Mike Hall, and pricing for moving servicing to the BE general pool of CSRs rather than the dedicated CSRs has been provided.
- The City is considering bringing customer service in-house once the Ultipro system is active and the benefit team's workload is reduced.
   Benefit Express has provided pricing options for 2017-2021, which will be provided to the City.

#### **Scope Changes and Other Updates**

- Work Order #52 for ACA eligibility tracking and reporting services was signed by the City on September 11, 2015. 1095-C forms were bulk shipped to the City by Benefit Express on March 24, 2016 and were distributed to employees by the deadline of March 31, 2016.
- The 1094-C transmittal is due to the IRS on June 30, 2016. Benefit
  Express will provide the 1094-C XML files, but will not transmit the files
  to the IRS. Segal is assisting the City with securing a vendor to provide
  the transmittal services.

#### **Scope Changes and Other Updates**

- Work Order #63 was sent to the City to terminate dependents who did not provide documentation of full time student status. The work order was approved on March 22, 2016. Benefit Express has begun processing the terminations.
- Work Order #64 was provided by Benefit Express to set-up the new Rx option through ScriptGuide Rx that may be provided to LSA (Lieutenants and Sergeants) members. The City and Segal have reviewed the proposals and estimated savings for the change. A final decision on the new Rx option has not yet been made.

### **Retiree Transition Changes**

- Benefit Express will provide one final refresh file to each VEBA.
   Segal reviewed the files and sent feedback to the VEBAs on
   February 5, 2016.
- Segal has provided support in reviewing and resolving issues with the FlexPlan (Navia Benefits) files due to data clean up required, allowing retroactive changes and the ability to report all retroactivity correctly. This function has transitioned to the pre-2015 retiree VEBA administrators. One additional set of files showing retroactivity through the end of January was provided to Navia Benefits on March 25, 2016.

#### **Retiree Transition Changes**

- The City would like to formally close out the HRA plan and make no further reimbursements. Segal has requested a report of all outstanding HRA amounts that have not yet been paid, so that the City can reimburse the VEBAs accordingly and the VEBAs can then distribute those funds. The final report will be provided in May, once all potential appeals have been resolved and the accounts are finalized.
- The General City and Police and Fire VEBAs need to reimburse the City for 2015 administrative services that were funded by the City. For each month of the 2015 calendar year, Segal created MMSA invoices for both VEBAs and provided them to the City for distribution. The City provided these invoices along with their internal costs to the VEBAs on March 30, 2016.

#### **Next Steps - City of Detroit - ACA**

• ACA Compliance and Reporting: Segal is working with BE and the City on ACA reporting and filing for 2015. In addition, the measurement and eligibility management component of the project is still being implemented. On February 17, 2016, a call with BE and the City's new payroll vendor, Ultipro, was held to discuss the set-up of the ACA hours and earnings file. A test file was sent to BE on April 4, 2016 for review.

#### **Next Steps - City of Detroit - Ultipro Payroll**

- Full implementation of the Ultipro census and payroll system file interfaces: The transition from the current payroll systems to the Ultipro system has now been delayed until June 2016. Census (new hires, terminations, status changes) and payroll deductions are expected to be automated at that time. BE will receive/load census files from Ultipro and provide deduction files to Ultipro. Ultipro will also provide hours and earnings information to BE for ACA reporting.
- **Deduction File:** he initial testing of the deduction file has been completed, but testing on the ongoing changes file is not yet complete. Benefit Express is currently preparing testing scenarios to test the ongoing, "changes-only" file.

### Next Steps - City of Detroit - Ultipro Payroll (continued)

- Census File: Ultipro provided an initial test census file to BE on February 16, 2016. Feedback was provided by BE on February 18, 2016. Ultipro provided a response with some additional follow-up questions on March 24, 2016. Segal and BE responded to these questions on March 24, 2016.
- Other: On March 3, 2016, Ultipro requested an additional "full" payroll deduction file for internal reconciliation purposes. It was provided on March 11, 2016. Since this was an additional request outside of the original scope of work, the cost to create the file will be charged via manual hours on a monthly invoice.

### **Next Steps - City of Detroit – Segal Contract**

Due to the departure of the retirees from City of Detroit Benefits Administration, the monthly reimbursement for the MMSA services was greatly reduced beginning in January, as the MMSA fees are based on a fixed per employee per month amount. In order for the City to continue receiving the same level of service from the MMSA and Segal, the MMSA proposes that the City be charged the same hourly rate that the MMSA is charged by Segal, \$100 per hour capped at \$15,000 per month. This proposal was discussed with Mike Hall and he agrees that this approach is appropriate. Steve Liedel drafted a pricing amendment on March 2, 2016 between the MMSA and the City that includes these provisions. The amendment was provided to the City on March 7, 2016 for approval.

#### Next Steps - City of Detroit - Benefit Express Renewal

- Benefit Express provided 1, 3 and 5 year renewal options to MMSA/Segal, which include two call center options: Move to the CSR pool for Ongoing and Annual Enrollment support and Annual Enrollment support only
- If BE provides Ongoing and Annual Enrollment support through CSR pool:
  - The 1 year renewal option provides a savings of 9.6%
  - The 3 year renewal option provides a savings of 23.6%
  - The 5 year renewal option provides a savings of 27.7%
- If BE were to provide just Annual Enrollment support only:
  - The 1 year renewal option provides a savings of 9.5%\*
  - The 3 year renewal option provides a savings of 14.2%\*
  - The 5 year renewal option provides a savings of 15.4%\*

<sup>\*</sup>Note that this option assumes the City is providing ongoing call center support.

#### **Next Steps - City of Detroit – ScriptGuide Rx Review**

- The City of Detroit and Lieutenants and Sergeants Association (LSA) are evaluating a move to a new Pharmacy Benefit Manager, ScriptGuideRx (SGRX). Segal is providing assistance by working with Caremark to obtain necessary data, calculating costs and evaluating the SGRX contract terms.
- SGRX provided their final proposal to the City on January 14, 2016. Segal reviewed the proposal and provided feedback to the City on January 29, 2016. This feedback was passed to SGRX on February 3, 2016. SGRX updated their contract on February 11, 2016. On February 16, 2016, Segal provided feedback on the updated contract. On February 22, 2016, a meeting on February 22, 2016 with the City to review the feedback on the SGRX contract. Additional calls on March 9, 2016 and March 31, 2016 were held to finalize the estimated costs/savings to the City and note other items to consider (contract terms, member disruption, etc.)

# Next Steps - City of Detroit — ScriptGuide Rx Review (continued)

- A final cost/savings analysis that included the considerations was provided to SGRX on March 31, 2016. SGRX provided a written response on April 6, 2017. A call is scheduled with Harvey Day at SGRX on April 7, 2016.
- BE has been notified that, if the City moves forward with this arrangement, all LSA members will move to ScriptGuideRx and an additional file feed will be necessary. BE has provided work order #64 for approval to process these changes.

#### **Program Development**

- Bob Bruner and Mary Jerome met with Wayne RESA on February 29,
   2016 to review the BE capabilities for benefit administration.
- A demo of the BE system was conducted on March 11, 2016 with Wayne RESA and Northville Schools. Segal requested additional information from Wayne RESA on March 24, 2016 (number of districts, employees by district, average number of benefit plans, etc.) so that BE could evaluate the feasibility of implementing groups that were smaller than their normal requirements. As an example, Northville Schools had just 285 employees on its own even though Wayne RESA in total has about 25,000 employees.

#### **Program Development**

- After the demo, Wayne RESA notified the MMSA that they are working with their districts on a formal RFP for these services and they will let us know if any additional information is needed.
- Per discussion with Kelly McMillen from BE, they would like to set-up a call/meeting to discuss the feasibility of working with entities like Wayne RESA where the combined group is large, but the individual members may be quite small. BE wants to provide a solution for the MMSA, but would like meet to discuss a framework for how this is approached, what standard/non-standard services would be provided and appropriate pricing. We are shooting for meeting sometime after April 25, 2016.

## MI SHIP Update

**MMSA Administrative Report** 

## MI Self-Funded Healthcare Program (MI SHIP) Update

#### **Program Development Meetings**

- Tue, April 12: Meeting with Michigan Municipal Risk Management Authority
- Thu, April 14: Meeting with Grand Rapids
- Wed, April 20: Meeting with Marsh & McLennan Agency
- Tue, April 26: Meeting with Gallagher Benefit Services

## MI SHIP Prospects

#### **MI SHIP Prospects**

Employer	FTEs	Source	Contact	Title	Status
Oakland County	4,326	2014 CAFR, page 196	Phil Bertolini	Deputy County Executive	Reviewing data request
Macomb County	2,785	2014 CAFR, page E-16	Mark Deldin	Deputy County Executive	Fully-insured and unable to provide data
Kent County	1,762	2014 CAFR, page 236	Stephen Duarte	Fiscal Services Director	On hold pending FMS implementation
Grand Rapids	1,611	2014 CAFR, page 131	Scott Buhrer	CFO	Meeting on Thu, April 14
Ottawa County	936	2014 CAFR, page 153	Al Vanderberg	County Administrator	Waiting for reply
Genesee County	899	2014 CAFR, page 177	Keith Francis	County Controller	On hold pending FMS implementation
Ann Arbor	721	2015 CAFR, page 211	Greg Surmont	Account Director	Collecting data
Livonia	619	Estimate	Denise Maier	Human Resources Director	Collecting data
Calhoun County	590	2014 CAFR, page 169	Kelli Scott	County Administrator/Controller	Collecting data
Jackson County	573	2014 CAFR, page 205	Greg Surmont	Account Director	Data received
Sterling Heights	570	2015 CAFR, page 151	Mark Vanderpool	City Manager	Waiting for reply
Kalamazoo	543	2014 CAFR, page 130	Tom Skrobola	CFO	Collecting data
Westland	537	Estimate	Jonathon Trionfi	Health and Welfare Consultant	Collecting data
Battle Creek	511	2014 CAFR, page 223	Rebecca Fleury	City Manager	Renegotiating collective bargaining agreements
Farmington Hills	486	2015 CAFR, pg. 133	John Randle	Human Resources Director	Collecting data
Southfield	459	Estimate	John Michrina	Deputy City Administrator	Reviewing data request
East Lansing	394	2015 CAFR, page 150	George Lahanas	City Manager	Waiting for reply
Dearborn Heights	369	Estimate	Jonathon Trionfi	Health and Welfare Consultant	Collecting data
Midland	339	2014 CAFR, pg. 6-26	Jon Lynch	City Manager	Collecting data
Troy	327	2015 CAFR, pg. 161	Brian Kischnick	City Manager	Collecting data
Royal Oak	303	2015 CAFR, pg. 168	Don Johnson	City Manager	Waiting for reply
Roseville	303	Estimate	Scott Adkins	City Manager	Collecting data
Bay City	291	2014 CAFR, page 155	Rick Finn	City Manager	Waiting for reply
Rochester Hills	256	2014 CAFR, pg. 167	Bryan Barnett	Mayor	Waiting for reply
Novi	250	2015 CAFR, pg. 151	Pete Auger	City Manager	Waiting for reply
Redford Township	241	Estimate	Susan Kopinski	Finance Director	Fully-insured and unable to provide data
Port Huron	234	2015 CAFR, pg. 165	James Freed	City Manager	Waiting for reply
Muskegon	228	2015 CAFR, pg. 133	Frank Peterson	City Manager	Collecting data
Birmingham	209	2015 CAFR, pg. 162	Joe Valentine	City Manager	Reviewing data request
Eastpointe	208	Estimate	Steve Duchane	City Manager	Collecting data
Bloomfield Township	205	Estimate	Leo Savoie	Township Supervisor	Collecting data
Jackson	197	2014 CAFR, page 190	Jonathan Greene	Assistant City Manager	Collecting data
Portage	193	2014 CAFR, page 158	Rob Boulis	Deputy City Manager	Collecting data
Madison Heights	190	Estimate	Ben Myers	City Manager	Waiting for reply
Monroe	166	2014 CAFR, pg. 136	Peggy Howard	<b>Human Resources Director</b>	Waiting for reply
Oak Park	147	2014 CAFR, pg. 147	Erik Tungate	City Manager	Meeting on Mon, March 28
Auburn Hills	137	Estimate	Tom Tanghe	City Manager	Fully-insured and unable to provide data
Ferndale	127	Estimate	April Lynch	City Manager	Waiting for reply
Mount Pleasant	117	2014 CAFR, page 192	Susanne Gandy	<b>Human Resources Director</b>	Collecting data
Wayne	112	Estimate	Lisa Nocerini	City Manager	Waiting for reply
Emmet County	108	Estimate	Martin Krupa	County Controller	Waiting for reply
Hazel Park	105	Estimate	Ed Klobucher	City Manager	Waiting for reply
Mount Clemens	104	Estimate	Steve Brown	City Manager	Collecting data

Total: 23,789

# Municipal Talent Pipeline Update

**MMSA Administrative Report** 

## Municipal Talent Pipeline Update

 Assessing & Equalization and Code Inspection program development have been merged with Municipal Talent Pipeline program development

#### **Program Development Meetings**

- Mon, April 11: 35th District Court, Plymouth
- Thu, April 21: Calhoun County

## MTP Prospects

#### **MTP Prospects**

Employer	Posted Title	Deadline Contact	Title	Status
35th District Court	03/18/16 Court Controller	N/A Pam Avdoulos	Court Administrator	Mon, April 11 meeting
Adrian	03/11/16 Assistant Finance Director	N/A Shane Horn	City Administrator	Follow-up
Auburn	02/23/16 DPW Director	03/02/16 Patricia Rayl	City Administrator	Follow-up
Bay County	03/18/16 Finance Officer	03/30/16 Thomas Hickne	r County Executive	Make first contact
Bay View Association	03/30/16 Finance Director	04/29/16 Mike Spencer	Executive Director	Make first contact
Bloomfield Hills	02/26/16 Building Official	04/01/16 Jay Cravens	City Manager	Follow-up
Calhoun County	11/19/12 Equalization Director	N/A Kelli Scott	County Administrator/Controller	Thu, April 21 meeting
Calhoun County	02/17/16 Finance Director	N/A Kelli Scott	County Administrator/Controller	Thu, April 21 meeting
Clinton County	02/26/16 Building Inspector/Soil Erosion Enforcement Officer	03/25/16 Ryan Wood	County Administrator	Make first contact
Clinton County	03/30/16 Community Development Director	N/A Ryan Wood	County Administrator	Make first contact
Delta Township	04/04/16 Professional Engineer	04/29/16 Brian Reed	Township Manager	Make first contact
East China Township	03/18/16 Wastewater Plant Operator	N/A Dwayne Loper	Water Plant Superintendent	Make first contact
Fenton	02/12/16 Deputy Treasurer	02/19/16 Lynn Markland	City Manager	Make first contact
Grand Traverse County	03/25/16 Finance Director	04/22/16 Tom Menzel	County Administrator	Make first contact
Hastings	03/18/16 PartTime Assessing Assistant/Appraiser	N/A Jeff Mansfield	City Manager	Make first contact
Howell	02/23/16 MAAO/3 Assessor	N/A Shea Charles	City Manager	Follow-up
Imlay City	03/01/16 Wastewater Treatment Plant Superintendent	03/24/16 Tom Youatt	City Manager	Make first contact
Imlay City	04/01/16 Wastewater Treatment Plant Operator	04/18/16 Tom Youatt	City Manager	Make first contact
Ingham County	03/04/16 Lead Senior Accountant Financial Services	N/A Tim Dolehanty	County Controller/Administrator	Make first contact
Marine City	03/29/16 Building Inspector (Part Time)	04/14/16 Elaine Leven	City Manager	Follow-up
Michigan Rural Water Association	03/01/16 Finance Director	03/18/16 Tim Neumann	Executive Director	Make first contact
Midland	03/01/16 Director of Utilities	03/24/16 Jon Lynch	City Manager	Tue, March 15 call
Northville	02/19/16 Assessor - Level III - Part Time	N/A Pat Sullivan	City Manager	Follow-up
Novi	03/08/16 City Assessor	N/A Pete Auger	City Manager	Follow-up
Oak Park	04/01/16 City Assessor	N/A Erik Tungate	City Manager	Schedule meeting
Oak Park	04/01/16 Senior Appraiser	N/A Erik Tungate	City Manager	Schedule meeting
Portland	03/11/16 Part-Time Assessor	03/30/16 Mindy Tolan	Human Resources Manager	Follow-up
Potterville	03/18/16 Assesor	N/A Wanda Darrow	City Manager	Follow-up
Royal Oak	02/19/16 Part-Time Construction Inspector	04/04/16 Don Johnson	City Manager	Make first contact
Royal Oak	02/19/16 Part-Time Construction Inspector	04/04/16 Don Johnson	City Manager	Make first contact
Saginaw	03/25/16 Operating Foreman, Water Treatment Plant	04/08/16 Tim Morales	City Manager	Make first contact
South Haven	03/11/16 Public Works Director	04/08/16 Brian Dissette	City Manager	Make first contact
South Huron Valley Utility Authority	02/16/16 System Manager	03/24/16 Mark Gahry	Chairman	Make first contact
Walled Lake	02/12/16 Deputy Finance Director	03/10/16 Dennis Whitt	City Manager	Follow-up

**Project Scope**: The original scope of the MMSA/City of Detroit project included the implementation of an online enrollment and eligibility system for ongoing use and the implementation of a customer service call center for the active and retiree open enrollment period, originally scheduled for November 2013 for both groups. The items in **bold** below indicate tasks that fall outside of the original project scope due to changes made by the City of Detroit. Some of these changes also resulted in additional programming by Benefit Express, which are managed through work orders. These work orders are also shown in **bold**.

These out of scope changes include the following:

- 1. The effective date for retiree benefits moved from 01/01/14 to 03/01/14 creating a requirement for a second open enrollment period. The second enrollment period extended the overall timeframe of support required by the Segal team due to planning and project management support, communication/data/system updates, support at retiree enrollment sessions, and our ongoing support of the call center.
- 2. The City's bankruptcy proceedings produced a settlement agreement that created the requirement for a third open enrollment period. The third enrollment period has further extended the overall timeframe of support required by the Segal team due to planning and project management support, communication/data/system updates, retention and support of a document verification vendor, and our ongoing support of the call center.
- 3. Complexities in the data needs of the City that were unforeseen at the outset of the project have also extended the timeframe for support required by the Segal team. The City moved from a completely manual benefits administration process to an automated enrollment system. As such, there are multiple factors that require ongoing tracking and support by the Segal team. For example, the City has a number of retirees who return to work as active employees. Per the City's eligibility rules, these people are eligible for benefits as an active employee and as a retiree. As such, they are currently set up with two accounts in Benefit Express. This causes inaccuracies from an audit perspective and may require additional programming to resolve.

Month	Segal Fees Invoiced to the MMSA	Total Hours	Major Activities
August 2013	\$15,000	150	<ul> <li>Online enrollment and eligibility vendor/customer service vendor review and negotiation</li> <li>Benefit Express selected as vendor for both online enrollment/eligibility and customer service</li> </ul>
September 2013	\$15,000	307	<ul> <li>Implementation of Benefit Express enrollment/ eligibility system and call center begins</li> <li>Implementation kick-off meetings/calls held with all carriers</li> <li>Developed and edited retiree and active employee benefit communications</li> <li>Twice weekly implementation/status calls with Benefit Express, City of Detroit and Segal begin</li> </ul>
October 2013	\$15,000	345	<ul> <li>Twice weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Benefit Express enrollment site development</li> <li>Data requests from carriers</li> <li>Data requests from City of Detroit</li> <li>Finalize carrier group structures</li> <li>Finalize and test enrollment site</li> <li>Added retiree paid dental and vision plans (7,200 non-Medicare retirees are provided a benefit where enrollment services must be provided)</li> <li>Work Order #6 – 10/23/2013: Add optional life</li> </ul>

	Segal Fees		
Month	Invoiced to the MMSA	Total Hours	Major Activities
November 2013	\$15,000	323	and AD&D coverage selection to the active open enrollment windows. Not included in original programming request.  Retiree informational meetings held – provided overview of new online system  12 sessions were held at the City of Detroit main office and at Macomb Community College  Twice weekly implementation/status calls with Benefit Express, the City of Detroit and Segal  Retiree open enrollment is postponed until
			<ul> <li>3/1/2014</li> <li>Active employee open enrollment begins</li> <li>Assisted with responses to call center questions and escalations</li> <li>Develop monthly invoice and assist with work order processing</li> <li>Active employee enrollment sessions held         <ul> <li>15 sessions were held at multiple City of Detroit work locations for active employees to receive one on one assistance with enrollment on the new site.</li> </ul> </li> <li>Work Order #7A- 11/4/2013: Last minute system changes for open enrollment; includes retirement status code updates, BCBSM/CMS compliance updates, and changes to the retiree HAP Rx only plan.</li> <li>Work Order #8 – 11/5/2013: Additional ports required for toll-free phone line. Call volumes were 2.5 times higher than anticipated and caused the phone line to fail. Benefit Express had to add additional phone line ports in order to properly manage the call volume.</li> <li>Work Order #12 – 11/20/2013: Extension of the active open enrollment period to 11/22/2013.</li> <li>Work Order #13 – 11/21/2013: Extending call center support for 10 weeks. Added due to continued high call volume.</li> <li>Work Order #15 – 11/25/2013: Hiring six additional customer service reps for 4 weeks due to higher than expected call volume.</li> <li>Work Order #18 – 11/24/2013: Adding semimonthly and monthly payroll schedules. These payroll schedules were not provided during system</li> </ul>
December 2013	\$15,000	273	<ul><li>set-up.</li><li>Twice weekly implementation/status calls with</li></ul>
December 2015	¥13,000	2/3	Prince weekly implementation/status cans with Benefit Express, the City of Detroit and Segal     Data clean-up from active open enrollment     Assisted with responses to call center questions and escalations. The call center was originally intended

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			to be open only during the first enrollment period in November 2013. With the effective date change for retiree benefits, the call center continues to remain open and requires our ongoing support.  Planning for retiree open enrollment begins  Developed and edited new retiree benefit communications for 3/1/2014 effective date.  Secured new vendor for printing and mailing of retiree benefit communication, as the usual vendor was not able to accommodate the request over the holidays.  Develop monthly invoice and assist with work order processing  Work Order #14 – 12/2/2013: Change opt-out credit for active employees from \$900 to \$950. The original calculation of the opt-out credit was incorrect. The change was made post-enrollment and applied to all affected records.  Work Order #19 – 12/6/2013: Leave administration set-up, which includes two additional rate discriminators not originally included.  Work Order #22 – 12/19/2013: Retiree open enrollment changes for new 3/1/2014 effective
January 2014	\$15,000	282.75	<ul> <li>Twice weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Active benefits are effective 1/1/2014</li> <li>Data clean-up from active open enrollment continues</li> <li>Develop monthly invoice and assist with work order processing</li> <li>Maintain open and closed items logs</li> <li>Assisted with responses to call center questions and escalations. The call center was originally intended to be open only during the first enrollment period in November 2013. With the effective date change for retiree benefits, the call center continues to remain open and requires our ongoing support.</li> <li>Coordinated and scheduled COD and Segal on-site representation for retiree enrollment sessions with BCBSM and HAP</li> <li>Provided BCBSM and HAP representatives training on the Benefit Express enrollment site.</li> <li>Provided on-site assistance with retiree enrollment sessions</li> <li>41 sessions were held across the City for retirees to receive one on one assistance with their enrollment in a City sponsored or individual plan.</li> <li>Finalized and tested enrollment site for retiree</li> </ul>

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			enrollment
			Retiree open enrollment begins
February 2014	\$15,000	246.75	Twice weekly implementation/status calls with
			Benefit Express, the City of Detroit and Segal
			Maintain open and closed items logs
			Data clean up from retiree open enrollment.
			Data clean up from active open enrollment continues. Some of these issues are more complex
			than originally anticipated which requires us track
			them on an ongoing basis.
			Assisted with responses to call center questions and
			escalations. The call center was originally intended
			to be open only during the first enrollment period in
			November 2013. With the effective date change for
			retiree benefits, the call center continues to remain
			open and requires our ongoing support.
			Develop monthly invoice and assist with work order
			processing
			<ul> <li>Work Order #28 –2/12/2014: Extension of 12 customer service reps through 3/28/2014.</li> </ul>
March 2014	\$15,000	181	Twice weekly implementation/status calls with
	Ψ13,000	101	Benefit Express and the City of Detroit
			Maintain open and closed items logs
			Retiree benefits are effective 3/1/2014
			Data clean up from retiree open enrollment
			continues. Some of these issues are more complex
			than originally anticipated which requires us track
			them on an ongoing basis
			Data clean up from active open enrollment
			continues. Some of these issues are more complex
			than originally anticipated which requires us track them on an ongoing basis
			Assisted with responses to call center questions and
			escalations. The call center was originally intended
			to be open only during the first enrollment period in
			November 2013. With the effective date change for
			retiree benefits, the call center continues to remain
			open and requires our ongoing support.
			Developed weekly MAPD file reconciliation process
			BCBSM MAPD file reconciliation for managing
			deceased retirees/surviving spouses requires
			additional programming of the Benefit Express
			<ul><li>system</li><li>Planning for special enrollment period for retiree</li></ul>
			settlement changes begins for benefits effective
			8/1/2014.
			<ul> <li>Work Order #29 – 3/4/2014: System set-up for</li> </ul>
			special enrollment period for retiree settlement
			changes.

	Segal Fees Invoiced to the		
Month	MMSA	<b>Total Hours</b>	Major Activities
			Work Order #32 – 3/18/2014: Add system option for
			benefits effective date of hire and/or file processing
			<ul> <li>option for ad-hoc benefit effective dates.</li> <li>Develop monthly invoice and assist with work order</li> </ul>
			processing
April 2014	\$15,000	263	Twice weekly implementation/status calls with
			Benefit Express, the City of Detroit and Segal
			Maintain open and closed items logs
			Weekly status calls with the City of Detroit and Segal
			<ul> <li>Planning for special enrollment period for retiree settlement changes continues</li> </ul>
			Retiree settlement agreement requires document
			verification for implementation of stipend changes.
			Hodges Mace selected as the vendor for this
			process.
			Implementation activity with verification vendor begins
			Assisted with responses to call center questions and
			escalations. The call center was originally intended
			to be open only during the first enrollment period in
			November 2013. With the effective date change for
			retiree benefits, the call center continues to remain
			open and requires our ongoing support.
			<ul> <li>Prepare data updates for Benefit Express system for special enrollment period.</li> </ul>
			Data clean up from retiree open enrollment
			continues. Some of these issues are more complex
			than originally anticipated which requires us track
			them on an ongoing basis
			Work Order #34 – BCBSM MAPD File  Page 1   Page 2   Page 3   Page 3
			Reconciliation/Retiree Death Processing – 04/15/2014
			Develop monthly invoice and assist with work order
			processing
May 2014	\$15,000	260.25	Weekly implementation/status calls with Benefit
			Express, the City of Detroit and Segal
			Maintain open and closed items logs
			Weekly status calls with the City of Detroit and Segal
			Draft and edit communication material for retirees     regarding special enrollment period and verification
			regarding special enrollment period and verification process. Develop mailing lists for enrollment
			communication and verification process.
			Prepare data updates for Benefit Express system for
			special enrollment period.
			Assist with responses to call center questions and
			escalations. The call center was originally intended
			to be open only during the first enrollment period in
			November 2013. With the effective date change for
			retiree benefits, the call center continues to remain

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			<ul> <li>open and requires our ongoing support.</li> <li>Data clean up from original retiree open enrollment continues. Some of these issues are more complex than originally anticipated which requires us track them on an ongoing basis</li> <li>Work Order #37 – Amendment to Work Order #29 – Fees due to late rates received, additional field required on stipend export file, payroll data updates for active employees – 05/16/14</li> <li>Work Order #38 - Transfer EMS to General City Benefits – 05/16/14</li> <li>Develop monthly invoice and assist with work order processing</li> </ul>
June 2014	\$15,000	191.25	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Finalize and test enrollment site for special enrollment period</li> <li>Special enrollment period held from 06/09/14 – 06/20/14.</li> <li>Retiree stipend verification process held from 05/23/14 (date of notification) – 06/23/14.</li> <li>Data clean-up from special enrollment period and stipend verification project begins</li> <li>Data clean-up from active and retiree enrollment continues. Some of these issues are more complex than originally anticipated which requires us track them on an ongoing basis</li> <li>Assist with responses to call center questions and escalations. The call center was originally intended to be open only during the first enrollment period in November 2013. With the addition of this second retiree open enrollment, the call center continues to remain open and requires our ongoing support.</li> <li>Develop monthly invoice and assist with work order processing</li> </ul>
July 2014	\$15,000	152	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Data clean-up from special enrollment period and stipend verification project continues</li> <li>Data clean up from retiree enrollment continues. Some of these issues are more complex than originally anticipated which requires us track them on an ongoing basis</li> <li>Assist with responses to call center questions and escalations. The call center was originally intended</li> </ul>

	Segal Fees		
	Invoiced to the		
Month	MMSA	Total Hours	to be open only during the first enrollment period in November 2013. With the addition of this second retiree open enrollment, the call center continues to remain open and requires our ongoing support.  Create stipend file to load to Benefit Express  Create stipend file to load to pension and Flex-Plan that includes retroactive stipends  Assist with finalizing contract between MMSA and the City of Detroit  Develop monthly invoice and assist with work order
August 2014	\$15,000	168.75	<ul> <li>Processing</li> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Benefits from special enrollment period effective 8/1/2014.</li> <li>Begin planning for active and retiree open enrollment, tentatively scheduled for 11/10/2014 – 11/21/2014 (e.g. finalize rates, plans, other changes)</li> <li>Negotiate new pricing terms with Benefit Express for the transition of the retirees to standalone VEBA administrators.</li> <li>Data clean up from special enrollment period continues</li> <li>Assist with responses to call center questions and escalations.</li> </ul>
			Develop monthly invoice and assist with work order processing
September 2014	\$15,000	172.50	<ul> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Continue planning for active and retiree open enrollment, tentatively scheduled for 11/10/2014 – 11/21/2014</li> <li>Training for COD Benefits Administration staff on ongoing processing in the Benefit Express system</li> <li>Assist with documenting work order necessary for active and retiree open enrollment site changes</li> <li>Draft and edit communication material and mailing lists for active and retiree open enrollment</li> <li>Assist with responses to call center questions and escalations.</li> <li>Coordinate with carriers on open enrollment material needed – SBCs, EOCs, benefit summaries, rates, etc.</li> <li>Data updates for Benefit Express site for active and retiree open enrollment.</li> <li>Develop monthly invoice and assist with work order</li> </ul>

	Segal Fees		
Month	Invoiced to the MMSA	Total Hours	Major Activities
Month  October 2014	\$15,000	232.50	processing Finalize pricing terms with Benefit Express for the transition of the retirees to standalone VEBA administrators Develop MMSA project budget estimates for 2014, 2015 and 2016 plan years Work Order #40 – BCN MAPD File Reconciliation/Retiree Death Processing Work Order #41 – Manual Employee Data Update Hourly Charges (Ongoing) Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal Maintain open and closed items logs Weekly status calls with the City of Detroit and Segal Review and finalize work order for active and retiree open enrollment changes – Work Order #42 – 2015 Annual Enrollment Changes Coordinate with carriers on open enrollment material needed – SBCs, EOCs, benefit summaries, rates, etc. Set schedule for in-person open enrollment meetings for actives and retirees, coordinate with carriers on additional support needed, and conduct enrollment training with carriers, if needed Finalize and test enrollment site Assist with responses to call center questions and escalations. Develop monthly invoice and assist with work order processing Finalize contract between MMSA and COD and MMSA and Benefit Express Begin planning for retiree transition to two separate
November 2014	\$15,000	150.50	<ul> <li>VEBA administrators tentatively set for 04/01/15</li> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Active and retiree open enrollment begins – 11/10/2014 – 11/21/2014</li> <li>Work Order #43 - Extend open enrollment by nine days to 11/30/14</li> <li>Assist with responses to call center questions and escalations.</li> <li>Develop monthly invoice and assist with work order processing</li> <li>Finalize contract between MMSA and Benefit Express</li> <li>Continue planning for retiree transition to two separate VEBA administrators effective 04/01/15</li> </ul>
December 2014	\$15,000	151.75	Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal

	Segal Fees		
Month	Invoiced to the	Total Hours	Major Activities
Month	MMSA	Total Hours	<ul> <li>Major Activities</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree open enrollment data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice and assist with work order processing</li> <li>Work Order #44 - Update active Heritage Vision rates and contributions</li> <li>Add new "active" plan for non-Medicare police and fire surviving spouses and children and conduct another open enrollment</li> <li>Continue planning for retiree transition to two</li> </ul>
January 2015	\$15,000	153.25	<ul> <li>separate VEBA administrators effective 04/01/15</li> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree open enrollment and ongoing data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice and assist with work order processing</li> <li>Work Order #45 – Update to allow Medicareeligible, duty disabled retirees to add dependents to dental and vision coverage</li> <li>Work Order #46 - Update to add Medicare information to retiree dental segments on BCBSM eligibility file</li> <li>Work Order #47 – Update BPIDs/group structure for BCBSM active eligibility file</li> <li>Add new "active" plan for non-Medicare police and fire surviving spouses and children and conduct another open enrollment. (Note – an additional open enrollment period was not necessary. This was a closed group of employees. Benefit changes were implemented for this group only).</li> <li>Continue planning for retiree transition to two separate VEBA administrators effective 04/01/15</li> </ul>
February 2015	\$9,275	92.75	<ul> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree open enrollment and ongoing data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> </ul>

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			<ul> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Work Order #48 – Update to implement tracking for special classes of employees and implement a "waive" option for retiree medical coverage. Also to include an import file to fill in the new fields for the</li> </ul>
			<ul> <li>special classes as well as updating other data fields (married to another employee (duplicate SSN issue resolution), union local no, second address, etc.).</li> <li>Continue planning for retiree transition to two separate VEBA administrators effective 04/01/15</li> <li>Create eligibility and other data files for new VEBA administrators. The VEBAs began requesting data</li> </ul>
			from Benefit Express in February 2015. This process
			is currently being reviewed and refined.
March 2015	\$15,000	184.50	<ul> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree open enrollment and ongoing data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Continue planning for retiree transition to two separate VEBA administrators effective 04/01/15</li> <li>Create eligibility and other data files for new VEBA administrators. The VEBAs began requesting data from Benefit Express in February 2015. The City was provided with data and will coordinate all future data requests</li> <li>Work Order #49 – VEBA Transition Updates: Create new HRA plan to replace current stipend plan, update group structures for carriers where needed, and update 834 files where needed. Develop communication outlining the change for affected retirees</li> <li>Create production file for FlexPlan for new HRA plan</li> <li>Review duplicate SSN report, document necessary changes and provide data to clean up some of the</li> </ul>
April 2015	\$12,225	122.25	<ul> <li>duplicates (Work Order #48 import file)</li> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up.</li> <li>Assist with responses to call center questions and</li> </ul>

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			<ul> <li>escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Coordinate with carriers (BCBSM, BCN, HAP, BCBSM dental, Golden Dental and Heritage Vision) to provide split billing to accommodate both VEBAs</li> <li>Review and document Audit #25 report to clean –up benefit class effective date issues</li> <li>Review and document discrepancies between April and May FlexPlan production files</li> <li>Work Order #50 – Update BCN MAPD eligibility file to add retiree's phone number</li> <li>Assist with cleaning-up weekly audit reports from Benefit Express</li> <li>Continue planning for retiree transition to two</li> </ul>
			separate VEBA administrators effective 04/01/15
May 2015	\$15,000	170.75	<ul> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Review and document discrepancies between May and June FlexPlan production files</li> <li>Provide information to City of Detroit benefits manager on ACA hours tracking and reporting vendors; assist with scheduling demos of various systems</li> <li>Provide coordination assistance between Benefit Express and the City for the implementation of the new Ultipro payroll/HRIS system.</li> <li>Work Order #51 – Provide Medicare Advantage enrollment calls for BCBSM/BCN on a quarterly basis for auditing purposes</li> <li>Coordinate with BCBSM dental to provide split billing to accommodate both VEBAs</li> <li>Provide training to staff to clean–up benefit class effective date issues (Audit #25 report)</li> <li>Develop import file (Work Order #48) to include married/dependent of another employee indicator with corresponding SSN, retiree special tracking classes indicator, pre-2015 retiree indicator, address corrections, union local number corrections</li> <li>(Note that additional hours in May were billed for other Segal staff members for the analysis and development</li> </ul>

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			for a proposed pooling arrangement for the VHWM,
June 2015	\$11,025.00	110.25	<ul> <li>which does not apply to the City.)</li> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up.</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Begin review and update of active enrollment guides for the next open enrollment period</li> <li>Review and document discrepancies between June and July FlexPlan production files</li> <li>Provide information to City of Detroit benefits manager on ACA hours tracking and reporting vendors; assist with scheduling demos of various systems. BE has provided Work Order #52, if the City would like to use their ACA tracking and reporting capabilities.</li> <li>Work Order #53 - Provide coordination assistance between Benefit Express and the City for the implementation of the new Ultipro payroll/HRIS</li> </ul>
			system     Coordinate with BCBSM dental to provide split billing to accommodate both VEBAs     Analyze catastrophic drug claim reports for retirees to determine reimbursement amounts (part of the settlement agreement)
July 2015	\$14,200	142	<ul> <li>Bi-weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Continue to review and update the active enrollment guides for the next open enrollment period</li> <li>Review and document discrepancies between July and August FlexPlan production files</li> <li>Work Order #53 - Provide coordination assistance between Benefit Express and the City for the implementation of the new Ultipro payroll/HRIS system</li> </ul>

	Segal Fees		
No	Invoiced to the	Tatalillanna	Andrew Australia
Month	MMSA	Total Hours	Major Activities     Maintain separate meeting minutes for the UltiPro
			project
			Work Order #54 – System upgrade to add same-
			gender spouses to coverage
			Review data requests from police and fire retiree
			VEBA actuary
			Analyze catastrophic drug claim reports for retirees
			to determine reimbursement amounts (part of the
	,		settlement agreement)
August 2015	\$15,000	174.50	Bi-weekly implementation/status calls with Benefit
			Express, the City of Detroit and Segal
			Maintain open and closed items logs     Moduly status calls with the City of Detroit and Second
			<ul> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree</li> </ul>
			continued data clean –up
			Assist with responses to call center questions and
			escalations
			Develop monthly invoice, run corresponding census
			report and assist with work order processing
			Begin preparation for open enrollment. Review
			issues from last year to determine next steps.
			Continue to review and update the active enrollment
			guides for the next open enrollment period
			Review and document discrepancies between
			August and September FlexPlan production files
			Maintain separate meeting minutes for the UltiPro project
			Continue to analyze catastrophic drug claim reports
			for retirees to determine reimbursement amounts
C 1 2015	Ć45.000	102.5	(part of the settlement agreement)
September 2015	\$15,000	183.5	Bi-weekly implementation/status calls with Benefit  Figures the Situ of Detroit and Social  Figure
			<ul><li>Express, the City of Detroit and Segal</li><li>Maintain open and closed items logs</li></ul>
			Weekly status calls with the City of Detroit and Segal
			Run and review audit reports for active and retiree
			continued data clean –up
			Assist with responses to call center questions and
			escalations
			Develop monthly invoice, run corresponding census
			report and assist with work order processing
			Continue preparation for open enrollment. Review
			issues from last year to determine next steps
			Continue to review and update the active enrollment guides for the payt open open liment period.
			guides for the next open enrollment period  Review and document discrepancies between
			September and October FlexPlan HRA production
			files
			Maintain separate meeting minutes for the UltiPro
			project

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			Work with BE to audit and prepare census and
			enrollment data files for each retiree VEBA
October 2015	\$15,000	186.25	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Work Order #56 – Open Enrollment System Updates and Customer Service Support</li> <li>Continue preparation for open enrollment. Review issues from last year to determine next steps.</li> <li>Review, update and finalize active enrollment guides for the next open enrollment period</li> <li>Review and document discrepancies between October and November FlexPlan HRA production files</li> <li>Maintain separate meeting minutes for the UltiPro project</li> <li>Provide assistance with the review and updates to the Ultipro payroll deduction test files</li> <li>Work with BE to audit and prepare census and</li> </ul>
November 2015	\$15,000	165	<ul> <li>enrollment update data files for each retiree VEBA</li> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Work Order #61 – Extend Open Enrollment through 11/29/15.</li> <li>Assist the city with post-open enrollment auditing and data clean-up</li> <li>Assist the City with the analysis of ScriptGuideRx proposal</li> <li>Review and document discrepancies between November and December FlexPlan HRA production files</li> <li>Maintain separate meeting minutes for the UltiPro project</li> <li>Work with BE to audit and prepare refresh census</li> </ul>

	Segal Fees Invoiced to the		
Month	MMSA	Total Hours	Major Activities
			and enrollment update data files for each retiree VEBA
	4		Assist the city with nondiscrimination testing
December 2015	\$11,400 Included Preliminary actuarial work for the MMSA risk pooling project (\$1,200)	114	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports for active and retiree continued data clean –up</li> <li>Assist with responses to call center questions and escalations</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Continue to assist the city with post-open enrollment auditing and data clean-up</li> <li>Assist the City/Benefit Express to finalize ACA reporting set-up as needed</li> <li>Continue to assist the City with the analysis of ScriptGuideRx proposal</li> <li>Work Order #62 – Employee data refresh file for ACA reporting (adding new field for distribution of form)</li> <li>Maintain separate meeting minutes for the UltiPro project</li> <li>Provide assistance with the review and updates to the Ultipro payroll deduction test files</li> <li>Work with BE to audit and prepare final census and enrollment data files for each retiree VEBA</li> <li>Assist the city with nondiscrimination testing</li> </ul>
January 2016	\$11,725 Included Preliminary actuarial work for the MMSA risk pooling project (\$3,500)	117.25	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports continued data clean – up</li> <li>Assist with responses to call center questions and escalations as needed</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Assist the city with finalizing post-open enrollment auditing and data clean-up</li> <li>Assist the City/Benefit Express to finalize ACA reporting as needed</li> <li>Continue to assist the City with the analysis of ScriptGuideRx proposal</li> <li>Maintain separate meeting minutes for the UltiPro project and assist with status calls as needed.</li> <li>Provide assistance with the review and updates to the Ultipro payroll deduction test files</li> </ul>

Manah	Segal Fees Invoiced to the	Tatal Hauma	
Month	MMSA	Total Hours	Major Activities     Work with BE to audit and prepare final census and enrollment data files for each retiree VEBA     Assist the city with nondiscrimination testing
February 2016	\$8,800 Included Preliminary actuarial work for the MMSA risk pooling project (\$3,325)	88	<ul> <li>Assist the city with hondiscrimination testing</li> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports continued data clean – up</li> <li>Assist with responses to call center questions and escalations as needed</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Assist the city with finalizing post-open enrollment auditing and data clean-up</li> <li>Assist the City/Benefit Express to finalize ACA reporting as needed</li> <li>Continue to assist the City with the analysis of ScriptGuideRx proposal</li> <li>Maintain separate meeting minutes for the UltiPro project and assist with status calls as needed.</li> <li>Provide assistance with the review and updates to the Ultipro payroll deduction and census files.</li> <li>Assist with the set-up of the Ultipro ACA reporting file.</li> </ul>
March 2016	TBD	TBD	<ul> <li>Weekly implementation/status calls with Benefit Express, the City of Detroit and Segal</li> <li>Maintain open and closed items logs</li> <li>Weekly status calls with the City of Detroit and Segal</li> <li>Run and review audit reports continued data clean – up</li> <li>Assist with responses to call center questions and escalations as needed</li> <li>Develop monthly invoice, run corresponding census report and assist with work order processing</li> <li>Assist the City/Benefit Express to finalize ACA reporting as needed</li> <li>Assist the City with locating a vendor to complete the 1094-C transmission</li> <li>Continue to assist the City with the analysis of ScriptGuideRx proposal</li> <li>Work Order #64 – Set up of new Rx option for LSA members (ScriptGuide). This is not final.</li> <li>Maintain separate meeting minutes for the UltiPro project and assist with status calls as needed.</li> <li>Provide assistance with the review and updates to the Ultipro payroll deduction, census and ACA files.</li> </ul>